

# **General Insurance Industry Remuneration Report** (Australia)

Positions surveyed | October 2023



## Positions surveyed

<b>Job family: Actuarial &amp; Pricing</b>			
	<b>Actuarial</b>	Aon.ADM.40001.2	Administration Officer - Level 2
Aon.ACT.88001.7	Chief Actuary	Aon.ADM.40001.1	Administration Officer - Level 1 - Entry Level
Aon.ACT.88001.6	Principal Actuary	<i>Aon.ADM.40003.2</i>	<i>Records Management / Librarian*</i>
<i>Aon.PRO.90400.6</i>	<i>Associate Actuarial Partner*</i>	<i>Aon.ADM.40003.1</i>	<i>Data Entry Officer*</i>
Aon.ACT.86702.5	Senior Product Actuary	Aon.ADM.40007.1	Receptionist/Telephonist
Aon.ACT.88001.5	Senior Actuary		<b>Personal Assistants</b>
Aon.ACT.86702.4	Product Actuary		Personal Assistant to CEO/Senior Vice President
Aon.ACT.88001.4	Actuary	Aon.ADM.40007.4	Personal Assistant to Senior Executive(s)
Aon.ACT.88001.3	Actuary Analyst		Personal Assistant/Administrator
Aon.ACT.88001.2	Actuary Graduate		
	<b>Pricing</b>	Aon.ADM.40007.3	
Aon.ACT.12001.5	Pricing & Analysis Senior Manager	Aon.ADM.40007.2	
Aon.ACT.12001.4	Pricing & Analysis Manager		<b>Job family: Brokerage Accounts</b>
Aon.ACT.12001.3	Pricing Analyst		<b>Account Management</b>
Aon.FIN.30020.5	Manager Unit Pricing	Aon.ITS.15003.5	Account Manager - Combined
Aon.FIN.30020.4	Senior Unit Pricing Analyst		Account Manager - High Risk/High Revenue/Complex Clients
<i>Aon.FIN.30020.3</i>	<i>Unit Pricing Analyst*</i>	Aon.ITS.15033.5	Account Manager - Low Risk/Low Revenue/Less Complex Clients
<i>Aon.FIN.30020.2</i>	<i>Assistant Unit Pricing Analyst*</i>		
	<b>Research</b>	Aon.ITS.15133.5	
<i>Aon.ACT.86801.4</i>	<i>Research Manager*</i>		<b>Senior Accounts</b>
	Research		Senior Account Executive - Combined
Aon.ACT.86801.2	Analyst/Actuarial Graduate	Aon.SLS.15030.4	Senior Account Executive - High Risk/High Revenue/Complex Clients
			Senior Account Executive - Low Risk/Low Revenue/Less Complex Clients
		Aon.SLS.15033.4	
			<b>Accounts</b>
		Aon.SLS.15133.4	Business Relationship Manager
			Account Executive - Combined
		Aon.ITS.15008.3	
		Aon.ITS.15002.3	
<b>Job family: Administration</b>			
	<b>General Administration</b>		
Aon.ADM.40108.5	Operations Manager		
Aon.ADM.40001.4	Administration Manager		
Aon.ADM.40001.3	Administration Team Leader		
Aon.ADM.40101.4	Office Manager		
Aon.ADM.40101.3	Administration Officer - Level 4		
Aon.ADM.40201.3	Administration Officer - Level 3		

Aon.ITS.15033.3	Account Executive - High Risk/High Revenue/Complex Clients	Aon.ITC.45066.4	Senior Developer
		Aon.ITC.45066.3	Developer
Aon.ITS.15133.3	Account Executive - Low Risk/Low Revenue/Less Complex Clients	Aon.ITC.45066.2	Associate Developer
		Aon.ITC.45066.1	Junior Developer
		Aon.ITC.45335.4	Digital/Online Development Team Leader
	<b>Assistant Accounts</b>		
Aon.ITS.15007.2	Assistant Account Executive - Combined	Aon.ITC.45256.4	Senior Digital/Online Developer
		Aon.ITC.45256.3	Digital/Online Developer
Aon.ITS.15033.2	Assistant Account Executive - High Risk/High Revenue/Complex Clients	Aon.ITC.45170.4	Senior Systems Analyst
		Aon.ITC.45070.3	Systems Analyst
		<i>Aon.ITC.45074.6</i>	<i>Head of UI Engineering*</i>
Aon.ITS.15133.2	Assistant Account Executive - Low Risk/Low Revenue/Less Complex Clients	Aon.ITC.45074.5	User Interface Manager
		Aon.ITC.45074.4	Senior User Interface Developer
<i>Aon.ITS.15033.1</i>	<i>Entry Level Broker*</i>	Aon.ITC.45074.3	User Interface Developer
	<b>Brokerage Accounts</b>		<b>IT Infrastructure</b>
<i>Aon.ITS.15003.6</i>	<i>Senior Accounts Manager*</i>	Aon.EXS.85011.6	General Manager - IT Services/Infrastructure
<i>Aon.ITS.70000.6</i>	<i>Head of Commercial Broking*</i>	Aon.ITC.45024.5	IT Manager
Aon.ITS.70000.5	Branch Manager	Aon.ITC.45060.5	Systems Programming Manager
Aon.ITS.70000.4	Branch Operations Manager	Aon.ITC.45060.4	Senior Systems Programmer
		Aon.ITC.45060.3	Systems Programmer
		Aon.ITC.45060.2	Associate Systems Programmer
	<b>Job family: Corporate IT</b>		<b>IT Professional Services</b>
	<b>DevOps</b>		
Aon.ITC.49192.5	DevOps Manager		
Aon.ITC.49191.5	Principal DevOps Engineer	Aon.ITC.45067.4	Senior Business Analyst
Aon.ITC.49191.4	Senior DevOps Engineer	Aon.ITC.45067.3	Business Analyst
Aon.ITC.49191.3	DevOps Engineer	Aon.ITC.45067.2	Associate Business Analyst
	<b>IT Senior Management</b>		<b>IT Support</b>
Aon.EXE.IT010.7	Chief Information Officer / Chief Technology Officer	Aon.ITC.45068.5	Desktop Support Manager
		Aon.ITC.45015.4	Desktop Support Team Leader
Aon.ITC.45359.5	IT Applications Services Development Manager	Aon.ITC.45068.3	Senior Desktop Support Analyst
		Aon.ITC.45068.2	Desktop Support Analyst
Aon.ITC.45359.4	IT Applications Development Team Leader	Aon.ITC.45020.4	Helpdesk Manager
		Aon.ITC.45168.3	Helpdesk Team Leader

Aon.ITC.45168.2 Senior Helpdesk Operator  
 Aon.ITC.45068.1 Helpdesk Operator

**Graduates**

Aon.GRD.80030.1 IT Graduate - Technical  
 (1-2 years)  
 Aon.GRD.80020.1 IT Graduate - Technical  
 (Entry Level <1 year)

**Data warehousing/Business Intelligence**

Aon.ITC.45200.5 Principal Data Scientist  
 Aon.ITC.45200.4 Senior Data Scientist  
 Aon.ITC.45200.3 Data Scientist  
 Aon.ITC.45200.2 Associate Data Scientist\*

**Job family: Customer Support/Service**

**Management**

Aon.EXE.CS010.7 Head of Customer Support  
 Customer Support/Service  
 Operations Manager  
 Aon.RCS.85501.6 State/Region Customer Support/Service Manager  
 Customer Support/Service Manager  
 Aon.RCS.85501.5 Support/Service Manager

**Complaints & Dispute Resolution**

Aon.LGL.25003.4 Complaints & Dispute Resolution Team Leader  
 Aon.LGL.25003.3 Complaints & Dispute Resolution Officer

**Contact Centre Customer Service**

Aon.CSP.35307.3 Customer Service Team Leader  
 Aon.CSP.35005.3 Senior Customer Service Representative  
 Aon.CSP.35005.2 Customer Service Representative

**Contact Centre Operations**

Aon.CSP.35016.6 Contact Centre General Manager  
 Aon.CSP.35002.5 Contact Centre Operations Manager  
 Aon.CSP.35001.5 Contact Centre Manager  
 Aon.CSP.35016.4 Assistant Contact Centre Manager

Aon.CSP.35216.4 Queue Manager\*  
 Aon.CSP.35300.3 Call Quality Assurance Analyst

Aon.CSP.35025.2 Contact Dispatch Officer  
 Aon.CSP.35716.2 Contact Centre Trainer

**Customer Training**

Aon.RCS.85508.5 Customer Education Manager  
 Aon.RCS.85508.4 Senior Customer Training Officer  
 Aon.RCS.85508.3 Customer Training Officer

**Service Account Management**

Aon.RCS.85503.5 Senior Account Manager - Customer Service\*  
 Aon.RCS.85503.4 Account Manager - Customer Service

**Resource Management**

Aon.RSP.91000.5 Resource Manager  
 Aon.RSP.91000.3 Resource Consultant  
 Aon.RSP.91000.2 Resource Coordinator

**Job family: Facilities**

**Catering/Hospitality**

Aon.HOS.10001.3 Head Chef\*  
 Aon.HOS.10003.2 Head Waiter\*  
 Aon.HOS.11001.2 Sous Chef\*  
 Aon.HOS.10000.1 Kitchen Hand\*  
 Aon.HOS.10001.1 Chef\*  
 Aon.HOS.10003.1 Waiter\*  
 Aon.HOS.10002.3 Catering Manager \*  
 Aon.HOS.10002.2 Catering Coordinator\*  
 Aon.HOS.10002.1 Catering Assistant\*

**Operations & Facilities**

Aon.EXS.85410.6 Head of Operations & Facilities Management  
 Aon.ADM.40008.5 Facilities Manager  
 Aon.OPR.90201.5 Regional Facilities Manager/Portfolio Manager  
 Aon.ADM.40002.4 Facilities, Maintenance & Property Team Leader  
 Aon.OPR.90201.4 Facility Operations Manager

Aon.FIN.30008.3	Senior Facilities, Maintenance & Property Officer	Aon.FIN.30220.3	Commercial Analyst
Aon.ADM.40008.2	Facilities, Maintenance & Property Officer	Aon.FIN.30104.6	Head of Pricing
Aon.FIN.30001.2	Facilities, Fleet Management & Purchases Administrator*	Aon.FIN.30104.5	Commercial Pricing & Analysis Manager*
Aon.ADM.40301.3	Mail Room Manager	Aon.FIN.30104.4	Commercial Pricing Analyst*
Aon.ADM.40101.1	Mail Room Officer	Aon.ITS.15020.3	Sales Commission Administrator*
<b>Job family: Finance</b>		Aon.CSP.35116.4	<b>Credit &amp; Collections</b>
	<b>Accounts</b>	Aon.CSP.35416.3	Credit/Collections Manager
Aon.FIN.30112.4	Credit Control Team Leader	Aon.CSP.35416.2	Credit/Collections Team Leader
Aon.FIN.30312.3	Senior Credit Control Officer	Aon.CSP.35425.2	Credit/Collections Officer
Aon.FIN.30212.2	Credit Control Officer	Aon.CSP.35425.2	Credit Assessment Specialist*
Aon.FIN.30114.4	Accounts Team Leader	Aon.CSP.35426.2	Recoveries Specialist*
Aon.FIN.30112.3	Senior Accounts Officer		<b>Financial Accounting</b>
Aon.FIN.30112.2	Accounts Officer	Aon.FIN.30210.5	Financial Accounting Manager
Aon.FIN.30015.6	Chief Economist*	Aon.FIN.30010.4	Senior Financial Accountant
Aon.FIN.30015.4	Economist*	Aon.FIN.30010.3	Financial Accountant
Aon.EXE.FI030.6	Head of Financial Planning & Analysis (FP&A)	Aon.EXE.FI010.7	<b>General Accounting</b>
Aon.FIN.FI030.5	Financial Planning & Analysis (FP&A) Manager	Aon.FIN.30012.6	Chief Financial Officer
Aon.FIN.FI030.4	Senior Financial Planning & Analysis (FP&A) Analyst	Aon.FIN.30012.5	Financial Controller
Aon.FIN.FI030.3	Financial Planning & Analysis (FP&A) Analyst Principal	Aon.FIN.30012.4	Finance Manager
Aon.ITC.45300.6	Quantitative/Predictive Modelling Analyst* Senior	Aon.FIN.30012.3	Senior Accountant
Aon.ITC.45300.5	Quantitative/Predictive Modelling Analyst *	Aon.FIN.30012.2	Accountant
Aon.ITC.45300.4	Quantitative/Predictive Modelling Analyst*	Aon.FIN.30412.3	Assistant Accountant
Aon.FIN.30220.6	Functional Lead of Commercial	Aon.FIN.30412.3	Systems Accountant
Aon.FIN.30004.5	Commercial Manager	Aon.EXE.FI040.6	<b>Internal Audit</b>
Aon.FIN.30220.4	Senior Commercial Analyst	Aon.FIN.30002.5	Head of Internal Audit
		Aon.FIN.30102.4	Internal Audit Manager
		Aon.FIN.30002.4	Internal Audit Team Leader
		Aon.FIN.30002.3	Senior Internal Auditor
		Aon.FIN.30013.5	Internal Auditor
		Aon.FIN.30013.4	<b>Management Accounting</b>
		Aon.FIN.30013.3	Management Accounting Manager
		Aon.FIN.30016.4	Senior Management Accountant
			Management Accountant
			<b>Payroll</b>
			Payroll Manager

Aon.FIN.30016.3	Senior Payroll Officer	Aon.HEA.20202.5	Membership – Contact Centre Manager
Aon.FIN.30016.2	Payroll Officer	Aon.HEA.20202.4	Membership – Contact Centre Team Leader
	<b>Tax Accounting</b>	Aon.HEA.20202.3	Membership – Senior Contact Centre Consultant
Aon.FIN.30112.6	Head of Tax	Aon.HEA.20202.2	Membership – Contact Centre Consultant
Aon.FIN.30112.5	Taxation Manager	<i>Aon.HEA.20404.6</i>	<i>Senior Claims Manager - Health Insurance Combined*</i>
Aon.FIN.30212.4	Senior Taxation Accountant	<i>Aon.HEA.20403.6</i>	<i>Senior Claims Manager - Ancillary*</i>
Aon.FIN.30212.3	Taxation Accountant	<i>Aon.HEA.20401.6</i>	<i>Senior Claims Manager - Hospital*</i>
	<b>Treasury</b>	<i>Aon.HEA.20402.6</i>	<i>Senior Claims Manager - Medical*</i>
Aon.FIN.30018.6	Group Treasurer/Head of Treasury	Aon.HEA.20404.5	Claims Manager - Health Insurance Combined
<i>Aon.FIN.30018.5</i>	<i>Assistant Treasurer*</i>	<i>Aon.HEA.20403.5</i>	<i>Claims Manager - Ancillary*</i>
Aon.FIN.30118.5	Treasury Manager	Aon.HEA.20401.5	Claims Manager - Hospital
Aon.FIN.30018.4	Senior Treasury Analyst	Aon.HEA.20402.5	Claims Manager - Medical
Aon.FIN.30018.3	Treasury Analyst	Aon.HEA.20404.4	Claims Supervisor/Team Leader - Health Insurance Combined
<i>Aon.FIN.30019.3</i>	<i>Treasury Operations Assistant*</i>	<i>Aon.HEA.20403.4</i>	<i>Claims Supervisor/Team Leader - Ancillary*</i>
<b>Job family: Health Insurance</b>			
	<b>Analytics &amp; Quality Assurance</b>	Aon.HEA.20401.4	Claims Supervisor/Team Leader - Hospital
Aon.HEA.50100.5	Clinical Review Manager	Aon.HEA.20402.4	Claims Supervisor/Team Leader - Medical
Aon.HEA.50300.5	Manager Health & Business Analytics	Aon.HEA.20404.3	Senior Claims Officer - Health Insurance Combined
Aon.HEA.50100.4	Senior Clinical Review Analyst	<i>Aon.HEA.20403.3</i>	<i>Senior Claims Officer - Ancillary</i>
Aon.HEA.50100.3	Clinical Review Analyst	Aon.HEA.20401.3	Senior Claims Officer - Hospital
<i>Aon.HEA.50200.4</i>	<i>Senior Health Risk Analyst*</i>	Aon.HEA.20402.3	Senior Claims Officer - Medical
<i>Aon.HEA.50200.3</i>	<i>Health Risk Analyst*</i>	Aon.HEA.20404.2	Claims Consultant - Health Insurance Combined
	<b>Customer Service</b>	Aon.HEA.20403.2	Claims Consultant - Ancillary
Aon.SPT.70101.7	Chief Medical Officer	Aon.HEA.20401.2	Claims Consultant - Hospital
<i>Aon.HEA.20200.6</i>	<i>Membership – Senior Retail Manager *</i>		
Aon.HEA.20200.5	Membership – Retail Manager		
Aon.HEA.20200.4	Membership – Retail Team Leader		
Aon.HEA.20200.3	Membership – Senior Retail Services Consultant		
Aon.HEA.20200.2	Membership – Retail Services Consultant		
Aon.HEA.20202.6	Membership – Senior Contact Centre Manager		

Aon.HEA.20402.2	Claims Consultant - Medical		
Aon.HEA.50400.5	Health Information Manager*	Aon.HEA.40100.6	Head of Product Development
Aon.HEA.70100.6	General Practitioner (GP)*	Aon.HEA.40100.5	Product Development Manager
Aon.OPR.90101.5	Senior Registered Nurse*	Aon.HEA.40200.5	Health Insurance Underwriting Manager*
Aon.OPR.90161.3	Registered Nurse	Aon.HEA.40200.4	Health Insurance Senior Underwriter *
Aon.HEA.60100.3	Health Coach	Aon.HEA.40100.4	Senior Product Developer*
	<b>Dental</b>	Aon.HEA.40100.3	Product Developer*
Aon.HEA.60100.6	Head of Dental Services		<b>Provider Management</b>
Aon.HEA.60102.5	Dental Practice Manager	Aon.HEA.30200.6	Head of Provider Management - Ancillary*
Aon.HEA.60101.5	Manager Clinical Quality & Safety*	Aon.HEA.30100.6	Head of Provider Management - Hospital *
Aon.HEA.60100.5	Senior Dentist*	Aon.HEA.30200.5	Provider Manager - Ancillary*
Aon.HEA.60100.4	Dentist	Aon.HEA.30100.5	Provider Manager - Hospital
Aon.HEA.60103.3	Dental Hygienist	Aon.HEA.30200.4	Provider Management Team Leader - Ancillary
Aon.HEA.60109.3	Senior Dental Assistant	Aon.HEA.30100.4	Provider Management Team Leader - Hospital *
Aon.HEA.60109.2	Dental Assistant	Aon.HEA.30200.3	Provider Management Specialist - Ancillary*
Aon.HEA.60108.3	Dental Nurse*	Aon.HEA.30100.3	Provider Management Specialist - Hospital
Aon.HEA.60104.3	Equipment Technician*	Aon.HEA.30200.2	Provider Listing & Database Coordinator - Ancillary*
Aon.HEA.60105.3	Oral Health Therapist*	Aon.HEA.30100.2	Provider Listing & Database Coordinator - Hospital*
Aon.HEA.60106.3	Lab Technician*		
Aon.HEA.60107.3	Treatment Planner*		
	<b>Health Fund Management</b>		
Aon.HEA.10100.7	Managing Director Health Fund*		
Aon.HEA.10300.6	Head of Hospital Benefits*		
Aon.HEA.10400.6	Head of Ancillary Benefits*		
Aon.HEA.10200.6	Head of Medical Benefits*		
Aon.HEA.10500.6	Head of Healthcare Services		
Aon.HEA.10500.5	Manager Business Operations		
	<b>Optical</b>		
Aon.HEA.60000.5	Senior Optometrist		
Aon.HEA.60000.4	Optometrist		
Aon.HEA.60000.3	Dispenser Lab Technician		
			<b>Product Development</b>
			Head of Product Development
			Product Development Manager
			Health Insurance Underwriting Manager*
			Health Insurance Senior Underwriter *
			Senior Product Developer*
			Product Developer*
			<b>Provider Management</b>
			Head of Provider Management - Ancillary*
			Head of Provider Management - Hospital *
			Provider Manager - Ancillary*
			Provider Manager - Hospital
			Provider Management Team Leader - Ancillary
			Provider Management Team Leader - Hospital *
			Provider Management Specialist - Ancillary*
			Provider Management Specialist - Hospital
			Provider Listing & Database Coordinator - Ancillary*
			Provider Listing & Database Coordinator - Hospital*
			<b>Job family: General Insurance Claims</b>
			<b>General Management</b>
			Executive General Manager Claims
			General Manager Claims - Multiple Lines
			General Manager Claims - Personal Lines
			General Manager Claims - Commercial Property*
			General Manager Claims - Commercial Liability*

<i>Aon.EXS.90060.7</i>	<i>General Manager Claims - Commercial Marine*</i>		
<i>Aon.EXS.90070.7</i>	<i>General Manager Claims - Commercial Other*</i>	<i>Aon.CPR.87614.5</i>	
<i>Aon.EXS.90080.7</i>	<i>General Manager Claims - Professional Liability</i>	<i>Aon.CPR.87605.5</i>	
<i>Aon.EXS.90090.7</i>	<i>General Manager Claims - CTP*</i>	<i>Aon.CPR.87603.5</i>	
<i>Aon.EXS.90100.7</i>	<i>General Manager Claims - Accident &amp; Health*</i>	<i>Aon.CPR.87609.5</i>	
<i>Aon.EXS.90010.7</i>	<i>General Manager Claims - Workers Compensation</i>	<i>Aon.CPR.87615.5</i>	
<i>Aon.EXS.90110.7</i>	<i>General Manager Claims - Other Single Lines*</i>		
	<b>Legal</b>		
<i>Aon.LGL.25017.4</i>	<i>Corporate Counsel - 3-5 years experience</i>	<i>Aon.CPR.87604.5</i>	
	<i>Casualty Claims*</i>		
	<b>State Claims Management</b>	<i>Aon.CPR.87625.5</i>	
<i>Aon.CPR.87612.6</i>	<i>State Claims Manager - Combined</i>		
<i>Aon.CPR.87603.6</i>	<i>State Claims Manager - Multiple Lines</i>	<i>Aon.CPR.87635.5</i>	
<i>Aon.CPR.87604.6</i>	<i>State Claims Manager - Other Single Lines*</i>	<i>Aon.CPR.87645.5</i>	
<i>Aon.CPR.87609.6</i>	<i>State Claims Manager - Reinsurance</i>		
<i>Aon.CPR.87613.6</i>	<i>State Claims Manager - Personal Lines</i>	<i>Aon.CPR.87655.5</i>	
<i>Aon.CPR.87602.6</i>	<i>State Claims Manager - Commercial Combined (Property, Liability &amp; Marine)</i>	<i>Aon.CPR.87665.5</i>	
<i>Aon.CPR.87623.6</i>	<i>State Claims Manager - Commercial Property*</i>	<i>Aon.CPR.87675.5</i>	
<i>Aon.CPR.87633.6</i>	<i>State Claims Manager - Commercial Liability</i>	<i>Aon.CPR.87685.5</i>	
<i>Aon.CPR.87643.6</i>	<i>State Claims Manager - Commercial Marine*</i>	<i>Aon.CPR.87695.5</i>	
<i>Aon.CPR.87653.6</i>	<i>State Claims Manager - Commercial (Other)</i>		
<i>Aon.CPR.87663.6</i>	<i>State Claims Manager - Professional Liability</i>	<i>Aon.CPR.87699.4</i>	
<i>Aon.CPR.87673.6</i>	<i>State Claims Manager - CTP</i>	<i>Aon.CPR.87607.4</i>	
<i>Aon.CPR.87683.6</i>	<i>State Claims Manager - Workers Compensation</i>		
<i>Aon.CPR.87693.6</i>	<i>State Claims Manager - Accident &amp; Health*</i>	<i>Aon.CPR.87696.4</i>	
			<b>Regional Claims Management</b>
			Region/Branch Claims Manager - Combined
			Region/Branch Claims Manager - Multiple Lines
			Region/Branch Claims Manager - Other Single Lines
			Region/Branch Claims Manager - Reinsurance
			Region/Branch Claims Manager - Personal Lines
			Region/Branch Claims Manager - Commercial Combined (Property, Liability & Marine)
			Region/Branch Claims Manager - Commercial Property
			Region/Branch Claims Manager - Commercial Liability
			<i>Region/Branch Claims Manager - Commercial Marine*</i>
			Region/Branch Claims Manager - Commercial Motor
			Region/Branch Claims Manager - Professional Liability
			Region/Branch Claims Manager - CTP
			Region/Branch Claims Manager - Workers Compensation
			<i>Region/Branch Claims Manager - Accident &amp; Health*</i>
			<b>Team Claims Management</b>
			Claims Supervisor/Team Leader - Combined
			Claims Supervisor/Team Leader - Multiple Lines
			Claims Supervisor/Team Leader - Other Single Lines



Aon.CPR.87609.4	Claims Supervisor/Team Leader - Reinsurance	Aon.CPR.87636.3	Senior Claims Officer - Commercial Liability
Aon.CPR.87617.4	Claims Supervisor/Team Leader - Personal Lines	<i>Aon.CPR.87646.3</i>	<i>Senior Claims Officer - Commercial Marine*</i>
Aon.CPR.87627.4	Claims Supervisor/Team Leader - Commercial Property	Aon.CPR.87666.3	Senior Claims Officer - Commercial (Other)
Aon.CPR.87637.4	Claims Supervisor/Team Leader - Commercial Liability	Aon.CPR.87676.3	Senior Claims Officer - Professional Liability
<i>Aon.CPR.87647.4</i>	<i>Claims Supervisor/Team Leader - Commercial Marine*</i>	Aon.CPR.87686.3	Senior Claims Officer - CTP
Aon.CPR.87657.4	Claims Supervisor/Team Leader - Commercial Combined (Property, Liability & Marine)	Aon.CPR.87696.3	Senior Claims Officer - Workers Compensation
Aon.CPR.87667.4	Claims Supervisor/Team Leader - Commercial Motor	Aon.CPR.87697.3	Senior Claims Officer - Accident & Health
Aon.CPR.87677.4	Claims Supervisor/Team Leader - Professional Liability	<b>Claims</b>	
Aon.CPR.87687.4	Claims Supervisor/Team Leader - CTP	Aon.CPR.87611.2	Claims Officer - Combined
Aon.CPR.87697.4	Claims Supervisor/Team Leader - Workers Compensation	Aon.CPR.87600.2	Claims Officer - Multiple Lines
Aon.CPR.87698.4	Claims Supervisor/Team Leader - Accident & Health	Aon.CPR.87602.2	Claims Officer - Other Single Lines
Aon.CPR.87607.5	Team Manager - Workers Compensation	<i>Aon.CPR.87609.2</i>	<i>Claims Officer - Reinsurance*</i>
Aon.CPR.87698.3	<b>Senior Claims</b> Senior Claims Consultant - Combined	Aon.CPR.87610.2	Claims Officer - Personal Lines
Aon.CPR.87606.3	Senior Claims Officer - Multiple Lines	Aon.CPR.87601.2	Claims Officer - Commercial Combined (Property, Liability & Marine)
Aon.CPR.87699.3	Senior Claims Officer - Other Single Lines	Aon.CPR.87620.2	Claims Officer - Commercial Property
<i>Aon.CPR.87609.3</i>	<i>Senior Claims Officer - Reinsurance*</i>	Aon.CPR.87630.2	Claims Officer - Commercial Liability
Aon.CPR.87616.3	Senior Claims Officer - Personal Lines	Aon.CPR.87640.2	Claims Officer - Commercial Marine
Aon.CPR.87656.3	Senior Claims Officer - Commercial Combined (Property, Liability & Marine)	Aon.CPR.87650.2	Claims Officer - Commercial (Other)
Aon.CPR.87626.3	Senior Claims Officer - Commercial Property	Aon.CPR.87660.2	Claims Officer - Professional Liability
		Aon.CPR.87670.2	Claims Officer - CTP
		Aon.CPR.87680.2	Claims Officer - Workers Compensation
		Aon.CPR.87690.2	Claims Officer - Accident & Health
		Aon.CPR.87600.1	Assistant Claims Officer
		<b>Workers Compensation Case Management</b>	
		<i>Aon.CPR.87608.5</i>	<i>Senior Technical Manager - Workers Compensation*</i>

Aon.CPR.87618.5	Technical Manager - Workers Compensation	Aon.UND.92751.6	National Underwriting Manager - Commercial Combined (Property, Liability & Marine)
Aon.CPR.87628.5	Rehabilitation Manager		National Underwriting Manager - Commercial (Other)
Aon.CPR.87608.4	Case Coordinator	Aon.UND.92761.6	National Underwriting Manager - Professional Liability
Aon.CPR.87608.3	Injury Management Advisor		<i>National Underwriting Manager - CTP*</i>
Aon.CPR.87618.3	Impairment Benefit Specialist	Aon.UND.92771.6	<i>National Underwriting Manager - Workers Compensation*</i>
Aon.CPR.87628.3	Rehabilitation Specialist		<i>National Underwriting Manager - Accident &amp; Health*</i>
	<b>Claims Investigation</b>	Aon.UND.92781.6	<b>Underwriting Management</b>
Aon.CPR.87619.5	Claims Investigation Manager		Underwriting Manager - Combined
Aon.CPR.87619.3	Claims Investigation Specialist	Aon.UND.92791.6	Underwriting Manager - Multiple Lines
	<b>Brokerage Claims</b>		Underwriting Manager - Reinsurance
Aon.CPR.80000.6	<i>Brokerage State Claims Manager*</i>	Aon.UND.92792.6	Underwriting Manager - Personal Lines
Aon.CPR.80000.5	<i>Senior Brokerage Claims Manager*</i>		Underwriting Manager - Commercial Property
Aon.CPR.80000.4	<i>Brokerage Claims Manager*</i>	Aon.UND.92796.5	Underwriting Manager - Commercial Liability
Aon.CPR.80000.3	<i>Brokerage Claims Consultant*</i>	Aon.UND.92704.5	Underwriting Manager - Commercial Marine
Aon.CPR.80000.2	<i>Brokerage Claims Officer*</i>	Aon.UND.92709.5	Underwriting Manager - Commercial Combined (Property, Liability & Marine)
<b>Job family: General Insurance Underwriting</b>		Aon.UND.92714.5	Underwriting Manager - Commercial Motor
Aon.UND.92703.7	Chief General Insurance Underwriter	Aon.UND.92724.5	Underwriting Manager - Professional Liability
	<b>National Underwriting Management</b>	Aon.UND.92734.5	<i>Underwriting Manager - CTP*</i>
Aon.UND.92793.6	National Underwriting Manager - Combined	Aon.UND.92744.5	Underwriting Manager - Workers Compensation
Aon.UND.92701.6	National Underwriting Manager - Multiple Lines		Underwriting Manager - Accident & Health
Aon.UND.92709.6	National Underwriting Manager - Reinsurance	Aon.UND.92754.5	
Aon.UND.92711.6	National Underwriting Manager - Personal Lines	Aon.UND.92764.5	
Aon.UND.92721.6	National Underwriting Manager - Commercial Property	Aon.UND.92774.5	
Aon.UND.92731.6	National Underwriting Manager - Commercial Liability	Aon.UND.92784.5	
Aon.UND.92741.6	National Underwriting Manager - Commercial Marine	Aon.UND.92794.5	
		Aon.UND.92795.5	

	<b>Underwriting Team Leader</b>	Aon.UND.92742.4	Senior Underwriter - Commercial Marine
Aon.UND.92797.4	Underwriting Team Leader - Combined	Aon.UND.92762.4	Senior Underwriter - Commercial Motor
Aon.UND.92705.4	Underwriting Team Leader - Multiple Lines	Aon.UND.92772.4	Senior Underwriter - Professional Liability
Aon.UND.92709.4	Underwriting Team Leader - Reinsurance	<i>Aon.UND.92782.4</i>	<i>Senior Underwriter - CTP*</i>
Aon.UND.92715.4	Underwriting Team Leader - Personal Lines	Aon.UND.92792.4	Senior Underwriter - Workers Compensation
Aon.UND.92725.4	Underwriting Team Leader - Commercial Property	Aon.UND.92793.4	Senior Underwriter - Accident & Health
	Underwriting Team Leader - Commercial Liability	Aon.UND.92794.4	Senior Underwriter - Combined
Aon.UND.92735.4	<i>Underwriting Team Leader - Commercial Liability</i>		<b>Underwriting</b>
<i>Aon.UND.92745.4</i>	<i>Underwriting Team Leader - Commercial Marine*</i>	Aon.UND.92795.3	Underwriter - Combined
	Underwriting Team Leader - Commercial Combined (Property, Liability & Marine)	Aon.UND.92703.3	Underwriter - Multiple Lines
Aon.UND.92755.4	Underwriting Team Leader - Commercial Motor	<i>Aon.UND.92709.3</i>	<i>Underwriter - Reinsurance*</i>
	Underwriting Team Leader - Professional Liability	Aon.UND.92713.3	Underwriter - Personal Lines
Aon.UND.92765.4	Underwriting Team Leader - Commercial Property	Aon.UND.92753.3	Underwriter - Commercial Combined (Property, Liability & Marine)
	Underwriting Team Leader - Commercial Liability	Aon.UND.92723.3	Underwriter - Commercial Property
<i>Aon.UND.92785.4</i>	<i>Underwriting Team Leader - CTP*</i>	Aon.UND.92733.3	Underwriter - Commercial Liability
<i>Aon.UND.92795.4</i>	<i>Underwriting Team Leader - Workers Compensation*</i>	Aon.UND.92743.3	Underwriter - Commercial Marine
<i>Aon.UND.92796.4</i>	<i>Underwriting Team Leader - Accident &amp; Health*</i>	Aon.UND.92763.3	Underwriter - Commercial Motor
	<b>Senior Underwriting</b>	Aon.UND.92773.3	Underwriter - Professional Liability
Aon.UND.92702.4	Senior Underwriter - Multiple Lines	<i>Aon.UND.92783.3</i>	<i>Underwriter - CTP*</i>
Aon.UND.92712.4	Senior Underwriter - Personal Lines	Aon.UND.92793.3	Underwriter - Workers Compensation
	Senior Underwriter - Commercial Combined (Property, Liability & Marine)	<i>Aon.UND.92794.3</i>	<i>Underwriter - Accident &amp; Health*</i>
Aon.UND.92752.4	Senior Underwriter - Commercial Property	Aon.UND.92703.2	Assistant Underwriter
Aon.UND.92722.4	Senior Underwriter - Commercial Liability	Aon.UND.92713.2	Service Centre Officer
			<b>Job family: Graduates</b>
			<b>Corporate Graduates</b>
		Aon.GRD.80040.1	Graduate - Corporate Support (1-2 years)

Aon.GRD.80010.1	Graduate - Corporate Support (Entry Level <1 year)		Functional Lead of Human Resources - Leadership & Organisational Development
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<b>Job family: Human Resources</b>			
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	<b>Generalist</b>		
Aon.EXE.HR010.7	Head of Human Resources	Aon.HRS.50503.6	Human Resources Manager - Leadership & Organisational Development
Aon.HRS.50003.6	Functional Lead of Human Resources - Generalist	Aon.HRS.50605.5	Human Resources Manager - Leadership & Organisational Development
Aon.HRS.50005.5	Human Resources Manager - Generalist	Aon.HRS.50203.6	<b>Learning &amp; Development</b> Functional Lead of Human Resources - Learning & Development
Aon.HRS.50006.4	Senior Human Resources Consultant - Generalist	Aon.HRS.50205.5	Human Resources Manager - Learning & Development
Aon.HRS.50002.3	Human Resources Consultant - Generalist	Aon.HRS.50206.4	Senior Human Resources Consultant - Learning & Development
Aon.HRS.50001.2	Human Resources Associate	Aon.HRS.50202.3	Human Resources Consultant - Learning & Development
	<b>Global Mobility</b>		
Aon.HRS.50606.4	Senior Human Resources Consultant - Global Mobility*	Aon.HRS.50212.3	Human Resources Consultant - Learning & Development Trainer/Training
	<b>HRIS &amp; Reporting</b>		
Aon.HRS.50015.5	HRIS & Reporting Manager	Aon.HRS.50405.6	Facilitator - Learning & Development
Aon.HRS.50016.4	Senior HRIS & Reporting Specialist	Aon.HRS.50405.5	<b>Work Health &amp; Safety</b> Functional Lead of Work Health & Safety
Aon.HRS.50012.3	HRIS & Reporting Specialist	Aon.HRS.50406.4	Human Resources Manager - Work Health & Safety
	<b>Industrial/Employee Relations</b>		
Aon.EXE.HR020.6	Functional Lead of Human Resources - Industrial/Employee Relations	Aon.HRS.50402.3	Senior Human Resources Consultant - Work Health & Safety
Aon.HRS.50505.5	Human Resources Manager - Industrial/Employee Relations		Human Resources Consultant - Work Health & Safety
Aon.HRS.50506.4	Senior Human Resources Consultant - Industrial/Employee Relations	Aon.HRS.50303.6	<b>Recruitment</b> Functional Lead of Human Resources - Recruitment
	<b>Leadership &amp; Organisational Development</b>		
		Aon.HRS.50305.5	Human Resources Manager - Recruitment
		Aon.HRS.50306.4	Senior Human Resources Consultant - Recruitment
		Aon.HRS.50302.3	Human Resources Consultant - Recruitment

		<b>Job family: Legal, Compliance &amp; Procurement</b>	
		<b>Compliance</b>	
Aon.HRS.50103.6	Functional Lead of Human Resources - Remuneration & Benefits	Aon.LGL.25001.6	Head of Compliance
Aon.HRS.50105.5	Manager - Remuneration & Benefits	Aon.LGL.25001.5	Compliance Manager
Aon.HRS.50106.4	Senior Human Resources Consultant - Remuneration & Benefits	Aon.LGL.25001.4	Senior Compliance Officer
Aon.HRS.50102.3	Consultant - Remuneration & Benefits	Aon.LGL.25001.3	Compliance Officer
		<b>Contracts Administration</b>	
Aon.HRS.80001.6	Functional Lead of Human Resources - Diversity & Inclusion	Aon.LGL.25002.5	Contracts Administration Manager
Aon.HRS.80001.5	Manager - Diversity & Inclusion	Aon.LGL.25022.4	Team Leader Contracts Administration*
Aon.HRS.80001.4	Senior Human Resources Consultant - Diversity & Inclusion	Aon.LGL.25022.3	Senior Contracts Administrator
		<b>Legal</b>	
<b>Job family: Investment Management</b>		Aon.EXE.LE010.7	Chief Legal Counsel
		Aon.LGL.25009.6	Senior Legal Counsel
		Aon.LGL.25009.5	Legal Counsel
		Aon.LGL.25009.4	Senior Lawyer
		Aon.LGL.25009.3	Lawyer
		Aon.LGL.25109.2	Entry Level Lawyer (Graduate)*
		Aon.LGL.25008.3	Senior Paralegal
		Aon.LGL.25009.2	Paralegal
		Aon.LGL.25009.1	Junior Paralegal
		Aon.LGL.25209.2	Legal Secretary*
		<b>Litigation</b>	
		Aon.EXE.LE040.6	Head of Litigation*
		<b>Purchasing/Procurement</b>	
		Aon.EXS.85505.6	Functional Lead Purchasing/Procurement
		Aon.LGL.25010.5	Purchasing/Procurement Manager
		Aon.LGL.25012.4	Purchasing/Procurement Team Leader
		Aon.LGL.25002.3	Contracts Negotiator* Senior
		Aon.LGL.25016.3	Purchasing/Procurement Officer
		Aon.LGL.25011.2	Purchasing/Procurement Officer

	<b>Quality Assurance</b>	Aon.LAR.89610.3	Motor Vehicle Assessor (On Road)
Aon.ADM.40090.6	Corporate Quality Manager	Aon.LAR.89620.3	Motor Vehicle Assessor (In-House)
Aon.PRO.90807.5	Corporate Quality Assurance Manager		<b>Loss Control</b>
Aon.PRO.90807.3	Corporate Quality Assurance Consultant	Aon.LAR.89602.6	National Loss Control/Risk Manager
Aon.CSP.35019.2	Corporate Quality Assurance Coordinator	Aon.LAR.89602.5	Loss Control/Risk Manager
	<b>Regulatory Affairs</b>	Aon.LAR.89602.3	Loss Control/Risk Officer
Aon.EXE.LE050.6	Head of Regulatory Affairs		<b>Risk Engineering</b>
Aon.LGL.26001.5	Regulatory Affairs Manager	Aon.LAR.89604.3	Risk Engineering Consultant
Aon.LGL.26001.4	Senior Regulatory Affairs Specialist		<b>Other</b>
Aon.LGL.26001.3	Regulatory Affairs Specialist	Aon.LAR.89603.2	Appraisal Officer*
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<b>Job family: Loss Adjustment/Risk Control</b>		<b>Job family: Marketing</b>	
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	<b>Assessing Management</b>		<b>Brand</b>
Aon.LAR.89601.5	National Assessing Manager - Multiple Lines	Aon.EXE.MK020.6	Functional Lead of Marketing - Brand
Aon.LAR.89611.5	National Assessing Manager - Personal Lines	Aon.MKT.20014.5	Brand Manager
Aon.LAR.89621.5	National Assessing Manager - Commercial Property*	Aon.MKT.20501.4	Senior Marketing Consultant - Brand
Aon.LAR.89631.5	National Assessing Manager - Commercial Liability*	Aon.MKT.20501.3	Marketing Consultant - Brand
Aon.LAR.89641.5	National Assessing Manager - Commercial Marine*	Aon.MKT.20211.6	<b>Communications</b>
Aon.LAR.89651.5	National Assessing Manager - Commercial Combined (Property, Liability & Marine)*	Aon.MKT.20315.5	Functional Lead of Marketing - Marketing Communications
Aon.LAR.89661.5	National Assessing Manager - Commercial (Other)*	Aon.MKT.20225.4	Marketing Manager - Marketing Communications
Aon.LAR.89671.5	National Assessing Manager - Health*	Aon.MKT.20406.3	Senior Marketing Consultant - Marketing Communications
Aon.LAR.89681.5	National Assessing Manager - Combined	Aon.MKT.20715.5	Marketing Manager - Internal Communications
Aon.LAR.89601.4	Assessing Manager	Aon.MKT.20715.4	Senior Marketing Consultant - Internal Communications
	<b>Assessing</b>	Aon.MKT.20715.3	Marketing Consultant - Internal Communications
Aon.LAR.89600.3	Home Assessor	Aon.EXE.CA010.7	<b>Corporate Affairs</b>
		Aon.FIN.30106.6	Head of Corporate Affairs
			Corporate Social Responsibility Manager

Aon.MKT.20415.5	Marketing Manager - Corporate Affairs	Aon.MKT.20206.3	Marketing Consultant - Generalist
Aon.MKT.20325.4	Senior Marketing Consultant - Corporate Affairs	Aon.MKT.20004.2	Marketing Associate
Aon.MKT.20106.3	<i>Marketing Consultant - Corporate Affairs*</i>	Aon.MKT.20002.4	Campaign Delivery Manager
	<b>Customer Experience</b>	Aon.TEC.92201.6	<b>Graphic/Visual Design</b>
Aon.MKT.20030.6	Head of Customer Experience	Aon.TEC.92201.5	<i>Head of Design*</i>
	<b>Digital/Online</b>	Aon.ITC.46035.4	<i>Graphic/Visual Design Manager*</i>
Aon.EXE.DG010.7	General Manager - Digital/Online	Aon.ITC.45135.3	<i>Graphic/Visual Design Team Leader*</i>
Aon.MKT.20090.5	Marketing Manager - Digital/Online	Aon.ITC.45035.2	Senior Graphic/Visual Designer
	<b>Customer Experience</b>	Aon.EXE.CA030.6	Graphic/Visual Designer
Aon.MKT.20030.5	<i>Customer Experience Manager*</i>	Aon.MKT.21415.5	<b>Investor Relations</b>
Aon.MKT.20030.4	<i>Customer Experience Team Leader*</i>	Aon.MKT.21415.3	Functional Lead of Marketing - Investor Relations
	<b>Digital/Online</b>		<i>Investor Relations Manager*</i>
Aon.MKT.20090.4	Senior Marketing Consultant -		<i>Investor Relations Consultant*</i>
Aon.MKT.20090.3	Digital/Online Marketing Consultant -	Aon.MKT.20111.6	<b>Segment/Channel</b>
	Digital/Online		Functional Lead of Marketing -
Aon.MKT.20030.3	<b>Customer Experience</b>	Aon.MKT.20215.5	Segment/Channel Marketing
	<i>Customer Experience Analyst*</i>	Aon.MKT.20125.4	Marketing Manager -
Aon.MKT.20060.4	<b>Digital/Online</b>		Segment/Channel Marketing
	<i>Senior SEO/SEM Specialist*</i>	Aon.MKT.20306.3	Senior Marketing Consultant -
Aon.MKT.20060.3	SEO/SEM Specialist		Segment/Channel Marketing
Aon.ITC.45255.4	Digital/Online Content Team Leader		<i>Marketing Consultant -</i>
Aon.ITC.45255.3	Senior Digital/Online Content Author		<i>Segment/Channel Marketing*</i>
Aon.ITC.45135.2	Digital/Online Content Author	Aon.MKT.20022.5	<b>Social Media</b>
	<b>Generalist</b>	Aon.MKT.20022.4	Social Media Strategy Manager
Aon.EXE.MK010.7	Chief Marketing Officer	Aon.MKT.20022.3	Social Media Team Leader
Aon.MKT.20011.6	Functional Lead of Marketing - Generalist	Aon.MKT.20022.2	Senior Social Media Specialist
Aon.MKT.20115.5	Marketing Manager - Generalist		Social Media Specialist
Aon.MKT.20025.4	Senior Marketing Consultant - Generalist	Aon.MKT.20005.5	<b>Sponsorship &amp; Events</b>
			Marketing Manager - Sponsorships

Aon.MKT.20005.3	Marketing Consultant - Sponsorships	Aon.ITC.45064.5	User Experience Design/Research Manager
Aon.MKT.20006.5	Marketing Manager - Events	Aon.ITC.45064.4	Senior User Experience Designer/Researcher
Aon.MKT.20006.4	Senior Marketing Consultant - Events	Aon.ITC.45064.3	User Experience Designer/Researcher
Aon.MKT.20006.3	Marketing Consultant - Events	Aon.ITC.45064.2	Junior User Experience Designer/Researcher*
<b>Technical/B2B</b>		<hr/>	
Aon.MKT.20615.5	Marketing Manager - Technical Marketing* Senior Marketing	<b>Job family: Project Management</b>	
Aon.MKT.20525.4	Consultant - Technical Marketing*	<hr/>	
Aon.MKT.20606.3	Marketing Consultant - Technical Marketing	<b>Cost/Schedule Control</b>	
<hr/>		Aon.FIN.30007.4	Senior Project Officer - Cost/Schedule Control
<b>Job family: Product</b>		Aon.FIN.30007.3	Project Officer - Cost/Schedule Control
<hr/>		<b>Project Management - General</b>	
<b>Market Insights &amp; Analytics</b>		Aon.PMN.70003.6	Project Director
Aon.EXE.MK030.6	Functional Lead of Marketing - Intelligence/Research	Aon.PMN.70002.5	Project Manager (Large)
Aon.MKT.20515.5	Marketing Manager - Market Intelligence/Research	Aon.PMN.70002.4	Project Manager (Medium)
Aon.MKT.20425.4	Senior Marketing Consultant - Market Intelligence/Research	Aon.PMN.70002.3	Project Manager (Small)
Aon.MKT.20506.3	Marketing Consultant - Market Intelligence/Research	Aon.PMN.70001.3	Project Manager (Very Small)
Aon.MKT.20514.5	Customer Insights Manager	<b>Project Office</b>	
Aon.MKT.20515.4	Senior Customer Insights Analyst	Aon.PMN.70004.6	Senior Project Office Manager
Aon.MKT.20515.3	Customer Insights Analyst	Aon.PMN.70004.5	Project Office Manager
<b>Product Management</b>		Aon.ITC.45041.4	Senior Project Office Administrator/Coordinator
Aon.EXE.MK050.6	Functional Lead - Product Management	Aon.PMN.70004.3	Project Office Administrator/Coordinator
Aon.PRD.47001.5	Senior Product Manager	Aon.PMN.70004.4	Project Office Analyst
Aon.PRD.47001.4	Product Manager	<hr/>	
Aon.MKT.21020.3	Associate Product Manager	<b>Job family: Reinsurance</b>	
<b>User Experience Design and Research</b>		<hr/>	
Aon.ITC.45064.6	Functional Lead of User Experience Design/Research	<b>Reinsurance</b>	
<hr/>		Aon.RIN.91200.6	Reinsurance Manager
		Aon.RIN.91200.3	Reinsurance Underwriter
		Aon.RIN.91210.3	Reinsurance Analyst
		Aon.RIN.91220.3	Reinsurance Technician
		Aon.RIN.91200.2	Reinsurance Officer



<b>Job family: Risk &amp; Fraud</b>			
	<b>Fraud</b>		
Aon.LGL.25005.5	Fraud Investigations Manager	Aon.ITS.15009.5	Senior Business Development Manager
Aon.LGL.25007.4	Fraud Team Leader	Aon.ITS.15009.4	Business Development Manager
Aon.LGL.25004.3	Fraud Analyst	Aon.ITS.15009.3	Associate Business Development Manager*
Aon.LGL.25006.3	Fraud Investigator	Aon.ITS.14009.2	Business Development Assistant
	<b>Risk</b>		<b>Channel/Dealer Sales</b>
Aon.EXE.45001.7	Chief Risk Officer	Aon.EXS.85004.6	Senior Channel/Dealer Sales Manager*
Aon.EXE.RM010.6	Head of Risk	Aon.ITS.15014.5	Channel/Dealer Sales Manager
Aon.RSK.31101.6	Senior Risk Manager	Aon.ITS.15013.4	Senior Channel/Dealer Sales Representative*
Aon.RFN.85401.5	Risk Management Manager	Aon.ITS.15114.3	Channel/Dealer Sales Representative*
Aon.RFN.85401.4	Risk Management Team Leader	Aon.ITS.15013.2	Associate Channel/Dealer Sales Representative*
Aon.RFN.85401.3	Risk Management Senior Analyst		<b>Contact Centre Sales</b>
Aon.RFN.85401.2	Risk Management Analyst	Aon.SLS.15036.3	Contact Centre Sales Team Leader
<b>Job family: Sales</b>			
	<b>Account Management</b>		
Aon.ITS.15001.6	Account Director (Existing Account Only)	Aon.CSP.35036.2	Senior Contact Centre Sales Representative
Aon.ITS.15001.5	Strategic Account Manager (Existing Account Only)	Aon.CSP.35036.1	Contact Centre Sales Representative
Aon.ITS.15001.4	Major/Key Account Manager (Existing Account Only)	Aon.CSP.35156.1	Lead Generation Specialist*
Aon.ITS.15002.4	Senior Sales Account Manager (Existing Account Only)	Aon.EXE.SA010.7	<b>Generalist Sales</b>
Aon.ITS.15003.3	Sales Account Manager (Existing Account Only)	Aon.ITS.15024.6	Head of Sales*
Aon.ITS.15001.2	Associate Account Manager	Aon.ITS.15024.5	Senior Principal Sales Representative
	<b>Bid Management</b>	Aon.ITS.15020.6	Principal Sales Representative
Aon.PRO.90800.5	Senior Bid Manager*	Aon.ITS.15020.5	Senior Sales Manager - Industry/LOB/Region/Market/BU
Aon.PRO.90800.4	Bid Manager	Aon.ITS.15014.4	Sales Manager
	<b>Business Development</b>	Aon.ITS.15014.4	Area Sales Team Leader
Aon.EXE.MK060.7	Head of Business Development*	Aon.ITS.15214.4	Senior Sales Representative
Aon.ITS.15009.6	Principal Business Development Manager	Aon.ITS.15014.3	Sales Representative
		Aon.ITS.15014.2	Associate Sales Representative*
			<b>Inside Sales</b>
		Aon.ITS.15018.5	Inside Sales Manager*

Aon.ITS.15018.4	Senior Inside Sales Representative*	Aon.EXE.CO900.7	Head of Single Corporate Function (Not Elsewhere Classified)
Aon.ITS.15018.3	Inside Sales Representative*		Head of Multiple
Aon.ITS.15018.2	Associate Inside Sales Representative*	Aon.EXE.CO999.7	Corporate Functions (Not Elsewhere Classified)
	<b>Retail Outlet/Store Sales</b>	Aon.EXE.GM040.7	Head of Single Profit Centre
Aon.BEV.75660.4	Merchandise Manager*	Aon.EXE.GM030.7	Head of Multiple Profit Centres
Aon.SLS.15035.4	Retail Outlet/Store Manager		Head of Single
Aon.SLS.15035.3	Assistant Retail Outlet/Store Manager*	Aon.EXE.OP900.7	Operations/Technical Discipline (Not Elsewhere Classified)
Aon.ITS.15035.2	Retail Outlet/Store Sales Consultant*		Head of Multiple
	<b>Sales Operations/Support</b>	Aon.EXE.OP999.7	Operations/Technical Discipline (Not Elsewhere Classified)
Aon.EXE.SA020.6	Functional Lead - Sales Operations & Support		
Aon.SLS.15027.5	Sales Operations Manager		
Aon.ITS.15019.4	Sales Operations Team Leader		
Aon.ITS.15019.3	Sales Operations Analyst	Aon.ITC.45016.6	<b>Business Intelligence</b>
Aon.ITS.15019.2	Sales Operations Coordinator	Aon.ITC.45016.5	Head of Data/BI Analytics
Aon.SLS.15028.1	Order Processing/Sales Administration Assistant*	Aon.ITC.45016.4	Data/BI Analytics Manager
	<b>Technical Pre-Sales Support</b>	Aon.ITC.45016.3	Senior Data/BI Analyst
		Aon.ITC.45016.2	Data/BI Analyst
			Junior Data/BI Analyst
			<b>Change Management</b>
Aon.SLS.15023.6	Senior Pre-Sales Support Manager*	Aon.HRS.50022.6	Senior Change Manager*
Aon.SLS.15022.5	Pre-Sales Support Manager*	Aon.HRS.50022.5	Change Manager
Aon.SLS.15122.5	Principal Pre-Sales Support Specialist*	Aon.HRS.50012.4	Change Management Specialist
Aon.SLS.15022.4	Senior Pre-Sales Support Specialist*	Aon.HRS.50022.3	Change Management Coordinator
Aon.SLS.15022.3	Pre-Sales Support Specialist*		<b>Digital/Online</b>
Aon.SLS.15022.2	Associate Pre-Sales Support Specialist*	Aon.MKT.20099.6	Head of Digital/Online Strategy
		Aon.MKT.20099.5	Digital/Online Strategy Manager
		Aon.MKT.20018.4	Digital/Online Optimisation Consultant*
		Aon.MKT.20099.4	Senior Digital/Online Strategy Analyst
		Aon.MKT.20099.3	Digital/Online Strategy Analyst
	<b>Job family: Senior Executive</b>		
	<b>General Management</b>		
Aon.EXE.GM010.8	Chief Executive Officer		
Aon.EXE.GM020.7	Chief Operating Officer		
Aon.EXE.LE020.7	Company Secretary		

	<b>Group Strategy</b>		
Aon.EXE.ST010.7	Head of Strategy	Aon.STR.10040.3	Process Improvement Analyst
	Functional Lead of		<b>Innovation</b>
Aon.EXE.ST030.6	Strategy - Strategy & Projects	Aon.INO.89310.7	Head of Innovation*
Aon.STR.10000.5	Strategy Manager	Aon.INO.89315.7	Innovation Consulting Director*
Aon.STR.10000.4	Senior Strategy Analyst	Aon.INO.89310.6	Senior Innovation Manager*
Aon.STR.10000.3	Strategy Analyst	Aon.INO.89310.5	Innovation Manager
	<b>Mergers &amp; Acquisitions</b>		Innovation Principal Consultant*
	Functional Lead of	Aon.INO.89315.5	
Aon.EXE.ST020.6	Strategy - Mergers & Acquisitions	Aon.INO.89310.4	Innovation Senior Consultant
	<b>Process Improvement</b>		
Aon.STR.10040.5	Process Improvement Manager	Aon.INO.89310.3	Innovation Consultant*
Aon.STR.10040.4	Process Improvement Consultant	Aon.INO.89310.2	Innovation Analyst*

**Please note:** \*these positions are available to be surveyed but did not print within this survey cycle. For a softcopy version of all positions surveyed please refer to Aon's website. Instructions to the web are as follows: [aonhumancapital.com.au](http://aonhumancapital.com.au) then click on 'Resources' and 'Position Description Search'. If you require assistance, please contact: Ryan Zhang on +61 2 9253 7924 or [ryan.zhang@aon.com](mailto:ryan.zhang@aon.com)